



Master Fee Schedule

Section 1. - Fees for CHAPTER MEMBERS			
1.1	Chapter Member Service Fee	<i>Due for each chapter member. May be paid by the Chapter.</i>	\$ 35.00
		<i>If the chapter member elects, \$10 of this fee will be transferred by OCIA to OCIA Research & Education.</i>	
1.2	Chapter Member Certification Fees	<i>All Certification Fees must be paid when the certification application is received.</i>	
		<i>Chapter members will receive an estimate of the annual cost of certification before the application is due.</i>	
1.2.1	Fee for the first Producer Certification Program and Scope (Choose only One)		\$ 400.00
	- OCIA Standards	- COR - Canadian Organic Regime	
	- NOP - US National Organic Program	- Attestation of Compliance (COR) - Canada operators	
	- EC (EU) - European Union	- LPO Re-Certification	
1.2.2	Fees for additional Producer Certifications or Scopes (Choose one or more if applicable, but not the same one as directly above)		\$ 100.00 each
	- NOP - US National Organic Program (Crops, Handling, or Livestock)		
	- OCIA Standards	<i>(or US-CAN Equivalence if COR is selected above)</i>	
	- COR - Canadian Organic Regime	<i>(or US-CAN Equivalence if NOP is selected above)</i>	
	- EC (EU) - European Union	<i>(non-US, non-Canada operators)</i>	
	- LPO Re-Certification		
	- US-EU Equivalency Arrangement <i>(only for US Operators)</i>	- Attestation of Compliance (COR) <i>(only for Canadian Operators)</i>	
	- JAS Equivalency Verification <i>(only for US Operators)</i>	- Canada-EU Equivalency Arrangement <i>(only for Canadian Operators)</i>	
	- US-Korea Equivalency Arrangement <i>(only for US Operators)</i>	- Canada-Switzerland Equivalency Arrangement <i>(only for Canadian Operators)</i>	
	- US-Switzerland Equivalency Arrangement <i>(only for US Operators)</i>	- Canada-Costa Rica Equivalency Arrangement <i>(only for Canadian Operators)</i>	
	- US-Tiawan Export Arrangement <i>(only for US Operators)</i>	- Canada-Japan Equivalence Arrangement <i>(only for Canadian Operators)</i>	
	- UK-US Organic Equivalence Arrangement <i>(only for US Operators)</i>	- Canada-Taiwan Organic Equivalency Arrangement <i>(only for Canadian Operators)</i>	
		- UK-Canada Organic Equivalence Arrangement <i>(only for Canadian Operators)</i>	
		- Canada - Korea Equivalence Arrangement <i>(only for Canadian Operators)</i>	
		- Ley de Productos Orgánicos de México <i>(only for Mexico Operators)</i>	
		- RTPO - Reglamento Técnico Paral los Productos Orgánicos <i>(only for Peruvian Operators)</i>	
		- UK Equivalency <i>(only for Operators in Latin America & Japan)</i>	
1.2.3	Fees for Processor Certification Programs (and/or Broker/Traders, Wild Harvest, or Maple Syrup producers)		
	- If annual processing sales are over \$500,000 please refer to Section 2 - Certification Fees for Direct Associates		
1.2.4	Fees for Crop Productions larger than 10,000 acres		
	- If total acres certified are larger than 10,000 - please refer to Section 2 - Certification Fees for Direct Associates		
1.3	Chapter Member Private Label Fees (for up to 10 registrants)		
	Fee for review of additional products and/or labels not submitted with the annual Application - single ingredient	per product/label	\$ 50.00
	Fee for review of additional products and/or labels not submitted with the annual Application - multi-ingredient	per product/label	\$ 100.00
1.4	Re-Application Late Fee		
	\$ 125.00 monthly		
	The annual renewal Application is due before the deadline indicated in the renewal letter sent with the renewal documents.		
	A late fee is due and payable for each month, or partial month, after the due date, until the application and payment are received.		



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1.5 Chapter Member ACREAGE-BASED User Fees		<i>Flat fee per certified acres (or other units), according to the following table:</i>	
1	Small Grains and Small Grain Seeds - including barley, buckwheat, dry peas, durum, millet, milo, mustard, oats, rye, sorghum, spelt, and wheat	\$	1.80 per acre
2	Large Grains and Large Grain Seeds - including corn, dry beans, flax, lentils, rice, soybeans, sunflowers, quinoa, and other oilseeds	\$	3.54 per acre
3	Forage/Hay Crops - including alfalfa and alfalfa mixtures, chop, clover and clover mixtures, grass, hay, vetch, and other silages	\$	0.66 per acre
4	Forage Seed Production - including alfalfa, clover, grass, and radish	\$	1.92 per acre
5	Hay - On portion of hay fed to the operator's own livestock	\$	0.06 per acre
6	Other Land - including cover crops, fallow or idle acres, green manures, plowdown, and prevented planting	\$	0.06 per acre
7	Pasture - fenced areas primarily used for grazing	\$	0.01 per acre
8	Permanent Non-Crop land - including biodiversity acres, bush, CRP, ecological acres, shrubs, yards, and lawns		per acre
9			
10	Vegetables - < 10 acres - including asparagus, beets, broccoli, carrots, onions, peppers, potatoes, pumpkins, spinach, squash, tomatoes, turnips	\$	30.00 flat fee
11	> 10 acres - above vegetable crops grown primarily for contract delivery and/or mechanically harvested	\$	3.00 per acre
12	Greenhouse - >3000 sq. ft. including mushrooms/fungus/sprouts,	\$	48.00 per house
13	<3000 sq. ft.	\$	30.00 per house
14			
15	Fruits and Nuts - including apples, berries, citrus, grapes, other fruits, and tree nuts	\$	13.20 per acre
16	Specialty Crops - aloe, bamboo, cotton, cut flowers, hemp, herbs & spices, kudzu, mushrooms & fungus, seaweed, sugar cane, tobacco, trees	\$	3.78 per acre
17	Coffee etc - including Coffee, Tea, and Cocoa	\$	1.56 per acre
18			
19	a. Large Animals-Breeding - Livestock (incl. slaughter eligible) beef and bison cows, culled cows, and weaned females for breeding	\$	0.60 per head
	b. Beef and bison calves born in the current year	\$	0.12 per head
20	Large Animals-Feeder/Slaughter - Livestock including cattle, weaned calves, and bison intended for market	\$	3.60 per head
21	Small Animals - including goats, hogs and pigs, llamas, rabbits, sheep and lambs	\$	0.60 per head
22	Large Animals producing milk and dairy products -	\$	9.00 per head
23	Small Animals producing milk and dairy products -	\$	1.50 per head
24	Poultry for slaughter and eggs - including chickens, ducks, geese, quail, and turkeys	\$	0.06 per head
25	Bee Hives -	\$	2.40 per hive
26			
1.6 Chapter Member SALES-BASED User Fees		<i>Percentage of gross sales per calendar year, whether Transaction Certificates (TCs) are issued or not.</i>	
For Processors, Broker/Traders, Wild Harvest and Maple Syrup Producers, Sales-based User Fees are due on all value-added organic sales/services where annual organic gross sales are less than \$500,000. For Producer/Processors, processing their own products, where acreage fees have been charged should pay 1% on the value added by the processing. Annual Sales will be verified at the time of inspection.		1.00%	
1.7 User Fee Policies			
The maximum amount of User Fees (Sales-based or Acreage-based (under 10,000 acres) that any member pays per calendar year is:		\$	5,000
Acreage-based User Fees will be based on the Product Listing Addendum and billed in full by OCIA International after certification is complete.			
Adjustments to acreage fees may be made by filing an "Additional Product/Program Affidavit" (APPA) with OCIA International, within 60 days from the date of the acreage fee invoice issued by OCIA International. This will result in a revised Product Listing Addendum and an adjustment to the acreage fee invoice.			



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1.8 Inspection Fees

Annual Inspections: In addition to the certification fee, operations are charged for annual inspection services. An inspection deposit is collected in advance along with the certification fees. Once an inspection has been completed, and the inspector has submitted an invoice to OCIA, the operator's account is either *credited or invoiced* for any balance difference. Inspection fees include, but are not limited to, the inspector's time spent in preparation for, execution of, and report production following the inspection; and travel expenses including transport, lodging, and meals. Inspection fees can vary significantly due to multiple factors including the size of the operation, location, complexity, inspector, and preparedness of records. The total inspection cost will generally be between \$300 and \$2500 for one day, depending on the previously noted factors.

OCIA makes every effort to combine inspection visits to operations in the same area whenever possible to divide and minimize expenses.

*Note: Balance differences from the estimated amount to the actual inspection of \$10 or less will be written off. Overpayments over \$10 will either be credited to the operator's account or paid out by check.

Additional Inspections: If additional scheduled inspections are required to demonstrate substantial compliance or add new fields/sites or facilities, then the inspection costs as outlined above will be billed to the operator.

EU Additional Controls: If OCIA is required to complete additional controls by the EU for specific countries and/or crops, the cost of the additional controls (such as unannounced inspections and sampling) will be billed to the operator.

Unannounced Inspections: Certified operators are subject to unannounced inspections. In most cases, no additional fees are assessed to the operator for unannounced inspections unless the inspection results in a major noncompliance. If the unannounced also doubles as a full annual inspection, then you will be charged.

Cancelling Inspections: If you cancel a scheduled inspection with less than one week notice (from the date of the scheduled inspection) you may be assessed the inspector's preparation time, reimbursable expenses (travel, lodging, etc.) that have been incurred for the planned trip, as well as an administrative fee of \$100.



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Section 2. - Certification Fees for Direct Associates		
2.1 OCIA International membership fee (optional)		\$ 95.00
(Provides voting privileges at the Annual General Membership Meeting and 10% discount on OCIA Training classes.)		
2.2 Certification Fees for any or all of the following programs or verifications:		
	Fee based on previous year's total organic sales, or projected annual revenues for first-year operators.	
- NOP - US National Organic Program	1 \$ 0 to \$ 20,000	\$ 1,000
- OCIA Standards	2 \$ 20,001 to \$ 30,000	\$ 1,300
- COR - Canadian Organic Regime	3 \$ 30,001 to \$ 40,000	\$ 1,500
- EC (EU) - European Union <i>(non-US, non-Canada operators)</i>	4 \$ 40,001 to \$ 60,000	\$ 1,700
- US-Canada Equivalency <i>(for Canadian Operators with COR)</i>	5 \$ 60,001 to \$ 80,000	\$ 2,000
<i>(for US Operators with NOP)</i>	6 \$ 80,001 to \$ 110,000	\$ 2,300
- US-EU Equivalency Arrangement <i>(only for US Operators)</i>	7 \$ 110,001 to \$ 150,000	\$ 2,600
- US-Korea Equivalency Arrangement <i>(only for US Operators)</i>	8 \$ 150,001 to \$ 200,000	\$ 3,000
- US-Switzerland Equivalency Arrangement <i>(only for US Operators)</i>	9 \$ 200,001 to \$ 250,000	\$ 3,400
- US-Tiawan Export Arrangement <i>(only for US Operators)</i>	10 \$ 250,001 to \$ 350,000	\$ 3,900
- JAS Equivalency Verification <i>(only for US Operators)</i>	11 \$ 350,001 to \$ 450,000	\$ 4,400
- UK-US Organic Equivalence Arrangement <i>(only for US Operators)</i>	12 \$ 450,001 to \$ 550,000	\$ 5,000
- Attestation of Compliance (COR) <i>(only for Canadian Operators)</i>	13 \$ 550,000 to \$ 700,000	\$ 5,600
- Canada-EU Equivalency Arrangement <i>(only for Canadian Operators)</i>	14 \$ 700,001 to \$ 900,000	\$ 6,200
- Canada-Switzerland Equivalency Arrangement <i>(only for Canadian Operators)</i>	15 \$ 900,001 to \$ 1,100,000	\$ 6,800
- Canada-Costa Rica Equivalency Arrangement <i>(only for Canadian Operators)</i>	16 \$ 1,100,001 to \$ 1,300,000	\$ 7,500
- Canada-Japan Equivalence Arrangement <i>(only for Canadian Operators)</i>	17 \$ 1,300,001 to \$ 1,600,000	\$ 8,200
- Canada-Taiwan Organic Equivalency Arrangement <i>(only for Canadian Operators)</i>	18 \$ 1,600,001 to \$ 1,900,000	\$ 8,900
- UK-Canada Organic Equivalence Arrangement <i>(only for Canadian Operators)</i>	19 \$ 1,900,001 to \$ 2,300,000	\$ 9,600
- Canada - Korea Equivalence Arrangement <i>(only for Canadian Operators)</i>	20 \$ 2,300,001 to \$ 3,000,000	\$ 10,500
- Ley de Productos Orgánicos de México <i>(only for Mexico Operators)</i>	21 \$ 3,000,001 to \$ 4,000,000	\$ 11,000
- RTPO - Reglamento Técnico Paral los Productos Orgánicos <i>(only for Peruvian Operators)</i>	22 \$ 4,000,000 up	\$ 11,500
- LPO Re-Certification		
- UK Equivalency <i>(only for Operators in Latin America & Japan)</i>		
2.3 Inspection Fees		
See Section 1.8		
2.4 Direct Associate Private Label Fees (for up to 10 registrants)		\$ 300.00
2.5 Re-Application Late Fee		\$ 125.00 monthly
The annual renewal Application is due before the deadline indicated in the renewal letter sent with the renewal documents.		
A late fee is due and payable for each month, or partial month, after the due date, until the application and payment are received.		
2.6 Additional Product and/or Label Submission		
Fee for review of additional products and/or labels not submitted with the annual Application - single ingredient	per product/label	\$ 50.00
Fee for review of additional products and/or labels not submitted with the annual Application - multi-ingredient	per product/label	\$ 100.00



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Section 3. - Certification Fees for Chapter Members or Direct Associates				
3.1 JAS Certification				
OCIA-Japan is accredited by MAFF to administer the JAS certification program. OCIA can assist you with your JAS application.				
Certification Fees	If you apply for JAS only	If you apply for JAS, in addition to OCIA, NOP, COR, LPO or RTPO	Verification (Secondary/Unannounced) Inspection (if necessary)	
			Whole Process	Partial Process
Application Fee	\$ 1,900	\$ 360	Arrangement Fee	\$ 300
Pre-Inspection Review Fee	\$ 100	\$ 100	Document Review Fee	\$ 50
Inspection Fee per Day			Inspection Fee per Day	\$ 100
Canada	<i>(half-day minimum)</i> \$ 320	\$ 320	Travel Fee per Day	\$ 50
Quebec	<i>(half-day minimum)</i> \$ 550	\$ 550	Report Writing Fee	\$ 300
Latin America	<i>(plus \$275 for report writi</i> \$ 150	\$ 150	Review Fee	\$ 200
US	\$ 450	\$ 450	Actual Travel Expense	As billed
Post-Inspection Review Fees	\$ 200	\$ 200		
Actual Travel Expense	As billed	As billed		
Total Fees	\$2,200 + inspection plus actual travel expense	\$660 + inspection plus actual travel expense		
3.2 Shade-Grown Coffee Certification				
OCIA Shade-Grown Coffee Certification		<i>(must be certified to OCIA Standards)</i>	included in fee for OCIA Standards	
3.3 Bird-Friendly Certification				
Smithsonian Migratory Bird Center (SMBC) Bird-Friendly Certification			\$ 100.00	
3.4 LPO Re-Certification				
LPO Re-Certification			\$ 700.00 + inspection	



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Section 4. - Other Fees and Charges			
4.1	OCIA Membership Fee for each Chapter		\$ 95.00
4.2	Conversion/Transition Year Review	<i>(An operator seeking future certification who only meets the requirements of transition or conversion under the applicable standards may complete the review process. The operator cannot be eligible for any organic sales through any other programs.)</i>	US-only -> \$ 600.00 flat (includes inspection costs) Canada -> \$ 300.00 + inspection
4.3	Supporting Memberships	<i>(non-certified or non-operator individuals who support and participate in OCIA)</i>	
	Chapter members supporting OCIA International		\$ 35.00
	Direct Supporting members		\$ 50.00
4.4	Document Review, File Translation - French or Spanish to/from English		\$ 250.00
4.5	Products, Forms, and Documents	Bills of Lading (BOLs)	\$ 35.00 set of 100
		Off-Farm Transportation Cleaning Affidavit (Clean Truck)	\$ 35.00 set of 100
		Metal OCIA "No-Spray Zone" signs	\$ 10.00 each
	(plus actual postage costs per package)	OCIA Truck Magnets	\$ 20.00 each
		Administrative Costs: Business-rel (Contested Certification Decisions and Appeals, etc.)	\$ 100.00 per hour
		Copy of Operator's Current Certificate issued to other than the Certified Operator	\$ 35.00 each
4.6	Wire Transfer fees	(incoming or outgoing)	\$ 40.00 each
4.7	Shipping/Courier fees	(if requested for any service)	\$ 40.00 US \$ 75.00 International
4.8	Document Preparation	Transaction Certificates (TCs)	No Charge
	(plus Courier Fee per shipment)	Import / Export Documents (TM-11, NAQS, or NOP-2110)	\$ 100.00 each
	(plus Courier Fee per shipment)	Import / Export Documents (COI)	\$ 150.00 each
		Second review on a previously denied export document	\$ 300.00 each
		Expedited service for export documents	\$ 50.00 each
4.9	JAS Training	For CGGs (Community Grower Groups)	\$ 200.00
		For Processors	\$ 150.00
		For Packers, RePackers	\$ 100.00
		For Farms	\$ 50.00
4.10	Mediation and Reinstatement	For Operators requesting Mediation	\$ 300.00
		For Operators requesting Reinstatement	\$ 700.00
4.11	Complex Input Reviews	Input reviews that must be outsourced as they have not been previously approved by OCIA, OMRI, or another material recognition service	
		- Single-ingredient material reviews	\$ 100.00 each
		- Multi-ingredient material reviews (up to 20 ingredients and sub-ingredients)	\$ 250.00 each
		- Material reviews over 20 ingredients will be charged at an hourly rate	
4.12	Expedited File Fees	Expedited file review will require an agreement covering expectations for both the operator and OCIA. OCIA will make every attempt to meet your timeframe, but please note that expediting a file is subject to many factors as identified in your agreement.	\$ 2,500.00
4.13	Missed Certification Deadline Fees:	Missed deadline fees may be charged to renewing members. Examples include: failure to respond to initial review or other certification letters, not submitting payment by stated deadlines, or if non-compliance or adverse actions are issued.	\$ 50.00 each



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Section 5. - Policies and Procedures	
5.1 Payment and Refunds	
5.1.1	All persons inquiring about the application process shall be provided a copy of this fee schedule.
5.1.2	All applicants will be provided with an estimate of the total cost of certification and an estimate of the annual cost of updating the certification.
5.1.3	For first-time applicants, there is a \$200 coupon available. Contact OCIA to request.
5.1.4	The estimated total cost of certification or renewal must be paid at the time of application and will be applied to the applicant's fee-for-service account.
5.1.5	That part of the applicant's payment which is related to certification (not inspection deposits) is non-refundable after the Pre-Inspection Review has been completed.
5.1.6	The inspection deposit shall be refunded if an inspection has not yet incurred.
5.2 Payment Methods	
5.2.1	OCIA may accept Visa or MasterCard payments over the phone, subject to a convenience fee of: 3%
5.2.2	Payments may be made by wire transfer. Please request a copy of the Wire Transfer Instructions.
5.2.3	The OCIA Small Holder Bursary Program provides a reduced certification fee for small farmers within the OCIA chapter system. For up to 100 chapter members who qualify each year, the fee reduction is: \$ 150.00 each The application form is available from your chapter, the International Office, or the OCIA website.
5.3	Finance Charges Account balances older than 60 days may be subject to a finance charge of 2.5% monthly
5.4 Sampling and Testing	
5.4.1	Per section 3 of OCIA's Sampling and Testing Procedure, random testing of products or inputs will be conducted at OCIA's expense. Other testing or sampling as allowed or required by that Procedure may be conducted at the applicant's or operator's expense, as allowed by the applicable program regulations.
5.4.2	Per COR regulations <i>The Operator is responsible for ensuring that their products meet The Organic Production Systems General Principles and Management Standards. A sample testing positive for one or more chemical residues may result in further testing or an inspection of the operator facilities/premises to determine their ability to be in compliance with The Organic Production Systems General Principles and Management Standards. In these cases, the Certification Body may recover from the applicant the fee payable for each inspection.</i>
5.4.3	Per EU Regulations: If OCIA is required to complete additional controls by the EU for specific countries and/or crops, the cost of the additional controls (such as unannounced inspections and sampling) will be invoiced to the operation.
5.5 Canada	
	All Canadian Chapters and all Canadian Direct Operators should remit payments to the OCIA Canada office including GST. GST #88398 5301 Applies to all International Fees 5.00%